

	2011			2012			2013			2014			2015			2016		
All 7(A)	\$	7,927,458,400		\$	3,229,549,100		\$	3,893,537,700		\$	3,663,605,100		\$	4,800,080,900		\$	5,075,505,100	
Ethnicity																		
All Minority	\$	2,103,374,200	27%	\$	857,226,300	27%	\$	1,006,423,000	26%	\$	1,109,960,600	30%	\$	1,406,033,700	29%	\$	1,496,621,000	29%
AMERICAN INDIAN	\$	35,561,200	0%	\$	15,583,900	0%	\$	17,568,000	0%	\$	17,933,600	0%	\$	28,251,400	1%	\$	15,800,700	0%
ASIAN OR PACIFI	\$	1,642,544,500	21%	\$	639,243,200	20%	\$	747,270,900	19%	\$	838,212,300	23%	\$	998,146,200	21%	\$	1,113,110,800	22%
BLACK	\$	135,899,400	2%	\$	51,410,700	2%	\$	59,157,200	2%	\$	76,541,300	2%	\$	93,675,900	2%	\$	97,419,600	2%
ESKIMO OR ALEUT	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
HISPANIC	\$	289,369,100	4%	\$	150,988,500	5%	\$	182,426,900	5%	\$	177,273,400	5%	\$	285,960,200	6%	\$	270,289,900	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
PUERTO RICAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	744,383,600	9%	\$	289,468,900	9%	\$	410,664,500	11%	\$	568,325,200	16%	\$	672,607,700	14%	\$	676,532,700	13%
WHITE	\$	5,079,700,600	64%	\$	2,082,853,900	64%	\$	2,476,450,200	64%	\$	1,985,319,300	54%	\$	2,721,439,500	57%	\$	2,902,351,400	57%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,226,644,300	15%	\$	557,013,500	17%	\$	619,576,500	16%	\$	602,274,700	16%	\$	782,922,100	16%	\$	810,921,900	16%
Female Owned more than 50%	\$	953,589,100	12%	\$	388,191,700	12%	\$	500,053,600	13%	\$	448,794,100	12%	\$	603,104,800	13%	\$	724,092,400	14%
Male Owned	\$	5,747,225,000	72%	\$	2,284,343,900	71%	\$	2,773,907,600	71%	\$	2,612,536,300	71%	\$	3,414,054,000	71%	\$	3,540,490,800	70%
Veteran	\$	360,555,900	5%	\$	132,431,300	4%	\$	130,077,400	3%	\$	141,922,300	4%	\$	224,631,000	5%	\$	247,899,200	5%
Hub, LMI, or EZEC	\$	3,212,067,400	41%	\$	1,271,719,000	39%	\$	1,453,610,900	37%	\$	1,409,559,100	38%	\$	1,584,602,800	33%	\$	-	0%
EXISTING BUSINESS	\$	6,000,904,300	76%	\$	2,350,603,700	73%	\$	2,917,884,500	75%	\$	2,643,755,800	72%	\$	3,227,170,200	67%	\$	3,241,284,100	64%
NEW BUSINESS	\$	1,858,107,500	23%	\$	870,791,700	27%	\$	970,052,200	25%	\$	1,006,562,900	27%	\$	1,559,171,900	32%	\$	1,816,936,500	36%
Rural	\$	1,698,411,600	21%	\$	553,076,200	17%	\$	535,440,200	14%	\$	573,488,500	16%	\$	810,173,300	17%	\$	797,935,700	16%
Urban	\$	6,229,046,800	79%	\$	2,676,472,900	83%	\$	3,358,097,500	86%	\$	3,090,116,600	84%	\$	3,989,907,600	83%	\$	4,277,569,400	84%
Export	\$	318,441,700	4%	\$	184,281,000	6%	\$	269,346,500	7%	\$	271,680,200	7%	\$	314,169,300	7%	\$	247,472,200	5%
CAPLine	\$	38,973,400	0%	\$	59,742,300	2%	\$	130,580,900	3%	\$	74,408,000	2%	\$	110,199,100	2%	\$	76,548,100	2%
PLP	\$	5,220,015,100	66%	\$	1,699,227,100	53%	\$	2,137,031,100	55%	\$	2,210,238,700	60%	\$	2,941,548,300	61%	\$	3,229,116,700	64%
Express	\$	828,680,800	10%	\$	391,690,700	12%	\$	375,771,300	10%	\$	334,096,800	9%	\$	456,887,400	10%	\$	473,796,600	9%
\$150K and Under	\$	479,149,100	6%	\$	321,661,100	10%	\$	316,686,300	8%	\$	334,709,300	9%	\$	479,572,800	10%	\$	489,124,700	10%
>\$150K - \$350K	\$	869,712,600	11%	\$	442,825,700	14%	\$	488,562,000	13%	\$	418,674,100	11%	\$	546,021,600	11%	\$	570,643,700	11%
>\$350K - \$2M	\$	4,725,838,100	60%	\$	1,638,913,200	51%	\$	2,094,713,000	54%	\$	1,839,187,500	50%	\$	2,262,660,300	47%	\$	2,519,781,100	50%
>\$2M	\$	1,852,758,600	23%	\$	826,149,100	26%	\$	993,576,400	26%	\$	1,071,034,200	29%	\$	1,511,826,200	31%	\$	1,495,955,600	29%

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	2011		2012		2013		2014		2015		2016	
All 7(A)	17,797		9,822		10,268		9,783		13,109		14,017	
Ethnicity												
All Minority	3,852	22%	2,236	23%	2,372	23%	2,433	25%	3,226	25%	3,754	27%
AMERICAN INDIAN	113	1%	86	1%	87	1%	78	1%	97	1%	88	1%
ASIAN OR PACIFI	2,283	13%	1,181	12%	1,296	13%	1,353	14%	1,716	13%	1,905	14%
BLACK	472	3%	270	3%	231	2%	268	3%	392	3%	526	4%
ESKIMO OR ALEUT	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
HISPANIC	984	6%	699	7%	758	7%	734	8%	1,021	8%	1,235	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	1,369	8%	869	9%	999	10%	1,225	13%	1,906	15%	1,772	13%
WHITE	12,576	71%	6,717	68%	6,897	67%	6,125	63%	7,977	61%	8,491	61%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	2,654	15%	1,567	16%	1,615	16%	1,531	16%	1,964	15%	1,953	14%
Female Owned more than 50%	2,909	16%	1,630	17%	1,682	16%	1,604	16%	2,288	17%	2,572	18%
Male Owned	12,234	69%	6,625	67%	6,971	68%	6,648	68%	8,857	68%	9,492	68%
Veteran	1,115	6%	522	5%	514	5%	525	5%	567	4%	662	5%
Hub, LMI, or EZEC	6,770	38%	3,735	38%	3,884	38%	3,676	38%	4,225	32%	-	0%
EXISTING BUSINESS	12,664	71%	6,833	70%	7,105	69%	6,803	70%	8,860	68%	8,478	60%
NEW BUSINESS	4,991	28%	2,981	30%	3,157	31%	2,962	30%	4,222	32%	5,517	39%
Rural	3,786	21%	1,406	14%	1,209	12%	1,563	16%	2,039	16%	2,357	17%
Urban	14,011	79%	8,416	86%	9,059	88%	8,220	84%	11,070	84%	11,660	83%
Export	478	3%	342	3%	344	3%	327	3%	367	3%	235	2%
CAPLine	40	0%	67	1%	177	2%	102	1%	142	1%	106	1%
PLP	6,785	38%	2,654	27%	2,916	28%	2,677	27%	3,230	25%	3,701	26%
Express	7,120	40%	5,255	54%	4,883	48%	4,730	48%	6,665	51%	7,276	52%
\$150K and Under	8,315	47%	5,824	59%	5,547	54%	5,641	58%	7,844	60%	8,485	61%
>\$150K - \$350K	3,487	20%	1,776	18%	1,936	19%	1,645	17%	2,102	16%	2,151	15%
>\$350K - \$2M	5,399	30%	1,956	20%	2,458	24%	2,146	22%	2,675	20%	2,892	21%
>\$2M	596	3%	266	3%	327	3%	351	4%	488	4%	489	3%

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	2011			2012			2013			2014			2015			2016		
All 504	\$	1,191,970,000		\$	1,121,540,000		\$	1,259,666,000		\$	906,987,000		\$	951,587,000		\$	1,146,111,000	
Ethnicity																		
All Minority	\$	275,569,000	23%	\$	242,617,000	22%	\$	269,377,000	21%	\$	227,019,000	25%	\$	252,819,000	27%	\$	340,836,000	30%
AMERICAN INDIAN	\$	2,405,000	0%	\$	1,739,000	0%	\$	842,000	0%	\$	1,150,000	0%	\$	1,221,000	0%	\$	3,569,000	0%
ASIAN OR PACIFI	\$	193,260,000	16%	\$	175,232,000	16%	\$	197,643,000	16%	\$	166,784,000	18%	\$	164,589,000	17%	\$	246,692,000	22%
BLACK	\$	17,925,000	2%	\$	9,735,000	1%	\$	19,491,000	2%	\$	13,251,000	1%	\$	11,363,000	1%	\$	13,014,000	1%
HISPANIC	\$	61,979,000	5%	\$	55,911,000	5%	\$	51,401,000	4%	\$	45,834,000	5%	\$	75,646,000	8%	\$	77,561,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
PUERTO RICAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	60,460,000	5%	\$	48,344,000	4%	\$	97,951,000	8%	\$	60,333,000	7%	\$	80,280,000	8%	\$	97,739,000	9%
WHITE	\$	855,941,000	72%	\$	830,579,000	74%	\$	892,338,000	71%	\$	619,635,000	68%	\$	618,488,000	65%	\$	707,536,000	62%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	567,000	0%	\$	4,158,000	0%	\$	7,381,000	1%	\$	5,489,000	1%	\$	582,000	0%	\$	-	0%
Female Owned more than 50%	\$	151,863,000	13%	\$	125,091,000	11%	\$	141,131,000	11%	\$	88,877,000	10%	\$	116,261,000	12%	\$	122,248,000	11%
Male Owned	\$	1,039,433,000	87%	\$	992,291,000	88%	\$	1,111,154,000	88%	\$	812,621,000	90%	\$	834,744,000	88%	\$	1,023,863,000	89%
Veteran	\$	41,308,000	3%	\$	45,975,000	4%	\$	44,321,000	4%	\$	45,123,000	5%	\$	43,030,000	5%	\$	38,464,000	3%
Hub, LMI, or EZEC	\$	429,374,000	36%	\$	382,304,000	34%	\$	444,059,000	35%	\$	308,394,000	34%	\$	291,094,000	31%	\$	-	0%
EXISTING BUSINESS	\$	1,039,742,000	87%	\$	969,525,000	86%	\$	1,087,895,000	86%	\$	774,634,000	85%	\$	798,768,000	84%	\$	926,196,000	81%
NEW BUSINESS	\$	152,228,000	13%	\$	152,015,000	14%	\$	171,771,000	14%	\$	132,353,000	15%	\$	152,819,000	16%	\$	219,915,000	19%
Rural	\$	267,008,000	22%	\$	249,324,000	22%	\$	265,160,000	21%	\$	203,939,000	22%	\$	204,802,000	22%	\$	250,322,000	22%
Urban	\$	924,962,000	78%	\$	872,216,000	78%	\$	994,506,000	79%	\$	703,048,000	78%	\$	746,785,000	78%	\$	895,789,000	78%
Export	\$	14,777,000	1%	\$	30,432,000	3%	\$	49,219,000	4%	\$	46,814,000	5%	\$	47,743,000	5%	\$	3,709,000	0%
\$150K and Under	\$	32,073,000	3%	\$	23,221,000	2%	\$	25,226,000	2%	\$	17,011,000	2%	\$	14,045,000	1%	\$	13,759,000	1%
>\$150K - \$350K	\$	171,954,000	14%	\$	137,010,000	12%	\$	140,568,000	11%	\$	97,333,000	11%	\$	97,138,000	10%	\$	90,447,000	8%
>\$350K - \$2M	\$	796,245,000	67%	\$	682,751,000	61%	\$	771,205,000	61%	\$	546,348,000	60%	\$	591,083,000	62%	\$	608,906,000	53%
>\$2M	\$	191,698,000	16%	\$	278,558,000	25%	\$	322,667,000	26%	\$	246,295,000	27%	\$	249,321,000	26%	\$	432,999,000	38%

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	2011		2012		2013		2014		2015		2016	
All 504	2,116		1,741		1,920		1,309		1,337		1,351	
Ethnicity												
All Minority	417	20%	344	20%	378	20%	272	21%	291	22%	284	21%
AMERICAN INDIAN	4	0%	5	0%	2	0%	1	0%	3	0%	3	0%
ASIAN OR PACIFI	261	12%	211	12%	227	12%	144	11%	160	12%	159	12%
BLACK	40	2%	25	1%	30	2%	21	2%	18	1%	17	1%
HISPANIC	112	5%	103	6%	119	6%	106	8%	110	8%	105	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	107	5%	77	4%	114	6%	87	7%	89	7%	112	8%
WHITE	1,592	75%	1,320	76%	1,428	74%	950	73%	957	72%	955	71%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	2	0%	7	0%	8	0%	5	0%	2	0%	-	0%
Female Owned more than 50%	314	15%	238	14%	289	15%	179	14%	193	14%	206	15%
Male Owned	1,799	85%	1,496	86%	1,623	85%	1,125	86%	1,142	85%	1,145	85%
Veteran	82	4%	88	5%	87	5%	70	5%	63	5%	67	5%
Hub, LMI, or EZEC	734	35%	614	35%	697	36%	475	36%	425	32%	-	0%
EXISTING BUSINESS	1,878	89%	1,536	88%	1,705	89%	1,147	88%	1,144	86%	1,167	86%
NEW BUSINESS	238	11%	205	12%	215	11%	162	12%	193	14%	184	14%
Rural	542	26%	467	27%	474	25%	322	25%	323	24%	338	25%
Urban	1,574	74%	1,274	73%	1,446	75%	987	75%	1,014	76%	1,013	75%
Export	27	1%	39	2%	54	3%	49	4%	52	4%	3	0%
\$150K and Under	292	14%	216	12%	234	12%	153	12%	125	9%	126	9%
>\$150K - \$350K	707	33%	554	32%	580	30%	404	31%	401	30%	364	27%
>\$350K - \$2M	1,050	50%	877	50%	1,002	52%	676	52%	731	55%	727	54%
>\$2M	67	3%	94	5%	104	5%	76	6%	80	6%	134	10%

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